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                       UNITED STATES DISTRICT COURT
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                  FOR THE CENTRAL DISTRICT OF CALIFORNIA
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    UNITED STATES OF AMERICA,
                                         CR No. 03-
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                   Plaintiff,
                                         INFORMATION
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                                         [18 U.S.C. § 371: Conspiracy
    JOHN C. BOHAN,
                                         to Commit Securities Fraud;
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    MARK D. ROAH, and
                                         15 U.S.C. §§ 78j(b) & 78ff,
                                         and 17 C.F.R. § 240.10b-5:
    LUCREZIA BICKERTON,
                                         Securities Fraud; 18 U.S.C.
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                   Defendants.
                                         § 2: Aiding and Abetting and
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                                         Causing an Act to be Done]
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         The United States Attorney charges:
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                                 COUNT ONE
                             [18 U.S.C. § 371]
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                     [Defendants ROAH and BICKERTON]
2.1
    I.
         INTRODUCTION
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         1.
              At all times relevant to this information:
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                   L90, Inc. ("L90") was a Delaware corporation
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   headquartered and with its main operations in Santa Monica and
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   Marina del Rey, California.
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b. Co-conspirator JOHN C. BOHAN ("BOHAN") was a founder of L90, a member of L90's Board of Directors, and L90's President and Chief Executive Officer.

- c. Defendant MARK D. ROAH ("ROAH") was a founder of L90, a member of L90's Board of Directors, and L90's Senior Vice President -- Business Development.
- d. Defendant LUCREZIA BICKERTON ("BICKERTON") was an employee in and a consultant to L90's finance department from the time of L90's incorporation through on or about February 1, 2002. At various times, defendant BICKERTON held the titles Director of Finance, Controller, and Vice President -- Finance at L90.

L90's Business

- 2. L90's primary business was internet advertising representation and sales. L90 would act as a sales representative for a website's advertising space (such as space on the website available for banner ads) and collected consumer marketing information (such as email lists). A website for which L90 served as an advertising sales representative was called an L90 "website partner." L90 would sell the advertising inventory of its website partners, retaining a portion of the sales price as profit.
- 3. In July 2000, L90 acquired a company called Webmillion.com ("Webmillion") as a wholly-owned subsidiary. Webmillion was an internet gaming website. Individual users could register with Webmillion by providing various personal information requested by Webmillion. Once registered, the individual users could play lottery-type and other games on Webmillion, with a chance to win cash and other valuable prizes.

Webmillion sold advertising space on its web-site, and also sold the registration information gathered from the Webmillion users to advertisers.

Federal Financial Reporting and Record Keeping Requirements

- 4. L90's common stock was registered with the United States Securities and Exchange Commission ("SEC") and was listed on the Nasdaq. L90 had shareholders located throughout the United States, including in the Central District of California.
- 5. As a public company, L90 was required to comply with the rules and regulations of the SEC. Those rules and regulations are designed to protect members of the investing public by, among other things, ensuring that a company's financial information is accurately recorded and disclosed to the public.
- 6. Under those regulations, L90 and its officers had a duty to, among other things: (a) make and keep books, records and accounts which, in reasonable detail, fairly and accurately reflected the company's business transactions; (b) devise and maintain a system of internal accounting controls sufficient to provide reasonable assurances that the company's transactions were recorded as necessary to permit preparation of financial statements in conformity with Generally Accepted Accounting Principles ("GAAP"); and (c) file with the SEC quarterly reports (on Form 10-Q) and annual reports (on Form 10-K) containing information about the company's management, board of directors, and business operations, as well as financial statements that accurately presented its financial condition and results of its business operations in accordance with GAAP.

7. L90's financial results were publicly reported four times a year, that is quarterly, based on a fiscal year that began January 1. Accordingly, L90's first fiscal quarter began January 1 and ended March 31; its second fiscal quarter began April 1 and ended June 30; its third fiscal quarter began July 1 and ended September 30; and its fourth fiscal quarter began October 1 and ended December 31.

8. L90's annual financial statements were required to be audited by an independent public accountant. L90's independent public accountant was Arthur Andersen LLP ("Arthur Andersen").

The "Bartering" of Internet Advertising

- 9. When a website on the internet had advertising inventory that it was unable to sell, it was common for such a website to "barter" that advertising inventory with another website, i.e. to trade its own unsold advertising inventory for unsold advertising inventory on the other website. In such a manner, a website could obtain internet advertising for itself without having to pay cash for such advertising.
- 10. From time to time, L90 would acquire advertising inventory from its website partners. Beginning in or about April 1999, co-conspirator BOHAN, defendant BICKERTON, and other persons caused L90 to seek advice from Arthur Andersen as to whether L90, if it bartered such advertising inventory for other advertising inventory, could record the "value" of the bartered inventory as revenue. In or about September 1999, BOHAN, BICKERTON, and other persons learned from Arthur Andersen that such barter transactions could be recorded as revenue only if several requirements were met, and any recorded revenue would

have to be disclosed as having been derived from barter transactions. Among the requirements on recording revenue from barter transactions was that L90 obtain an independent appraisal of the fair value of the bartered inventory. In or about October 2000, L90 executives told Arthur Andersen that L90 considered the various requirements on recording revenue from barter transactions to be prohibitive, and that L90 therefore would not record advertising barter transactions as revenue.

11. On or about March 16, 2000, the Emerging Issues Task
Force ("EITF") of the Financial Accounting Standards Board
("FASB") issued EITF Issue No. 99-17, entitled "Accounting for
Advertising Barter Transactions," which described requirements
for recognizing revenue from advertising barter transactions.
Among those requirements was that the fair value of the bartered
advertising be objectively assessed, and that the revenue be
disclosed in the bartering company's financial statements as
revenue from an advertising barter transaction.

Overview of the Scheme to Defraud

- 12. L90 would periodically announce to the investing public L90's projected future revenue and other financial data. Outside analysts that covered L90 (hereinafter "Wall Street analysts") also would project estimated future L90 revenue and other financial data, and would announce their projections to the investing public.
- 13. Beginning in or about July 2000, co-conspirator BOHAN and other L90 executives became worried that L90's revenue for the third quarter 2000 would fall short of projected revenue estimates for that quarter. In order to ensure that L90's

reported revenue met or exceeded projections for the third quarter 2000 and for subsequent quarters, co-conspirator BOHAN, defendants ROAH and BICKERTON, and others persons embarked upon a series of artifices designed to inflate L90's reported revenues to make them appear higher than they really were.

- 14. Among the ways by which co-conspirator BOHAN, defendants ROAH and BICKERTON, and other persons artificially inflated L90's revenue results was through advertising barter transactions and corresponding "check swaps" involving L90's subsidiary Webmillion. As described below, BOHAN, ROAH, and other persons caused Webmillion to enter into advertising barter transactions with other internet advertisers. BOHAN, ROAH, BICKERTON, and other persons then caused L90 and those internet advertisers to exchange checks or wire transfers in amounts representing the "value" assigned to the bartered advertising. BOHAN, BICKERTON, and other persons then caused L90 to record the assigned "value" of the bartered advertising as revenue without disclosing that such revenue resulted from barter transactions.
- 15. This scheme to defraud caused L90 materially to overstate its quarterly revenue results for the third and fourth quarters of 2000, and for the first and second quarters of 2001. Without the advertising barter revenue fraudulently included in L90's quarterly financial results, L90 would have failed to meet projected revenue estimates in the fourth quarter of 2000 and in the first quarter of 2001. Specifically:
- a. In the fourth quarter of 2000, L90's reported revenue of \$18.3 million, which narrowly surpassed analyst expectations of approximately \$18.2 million, contained more than

\$735,000 in fraudulently-recognized barter revenue.

b. In the first quarter of 2001, L90's reported revenue of \$10.6 million, which narrowly surpassed analyst expectations of approximately \$10.5 million, contained more than \$2.1 million in fraudulently-recognized barter revenue.

II. THE OBJECTS OF THE CONSPIRACY

- 16. From in or about July 2000, and continuing through in or about February 2002, within the Central District of California and elsewhere, co-conspirator BOHAN, defendants ROAH and BICKERTON, and other persons knowingly and unlawfully combined, conspired, and agreed to commit the following offenses against the United States:
- a. to employ a device, scheme and artifice to defraud in connection with the purchase and sale of L90 securities, using the means and instrumentalities of interstate commerce, in violation of Title 15, United States Code, Sections 78j(b) and 78ff, and Title 17, Code of Federal Regulations, Section 240.10b-5;
- b. to make untrue, false, and misleading statements of material fact in reports and documents required to be filed under the Securities Exchange Act of 1934 and the rules and regulations thereunder, in violation of Title 15, United States Code, Sections 78m(a) and 78ff, and Title 17, Code of Federal Regulations, Sections 240.12b-20, 240.13a-1, and 240.13a-13; and
- c. to knowingly make and cause to be made materially false and misleading statements to Arthur Andersen in connection with its review of L90's financial statements and the preparation of reports required to be filed with the SEC, in violation of 15

U.S.C. § 78ff, and Title 17, Code of Federal Regulations,
Section 240.13b2-2.

III. THE MANNER AND MEANS OF THE CONSPIRACY

- 17. The objects of the conspiracy were carried out by the following means, among others:
- a. From the third quarter 2000, through and including the second quarter 2001, co-conspirator BOHAN, defendant ROAH, and other persons caused L90's subsidiary Webmillion to enter into advertising barter transactions with other internet advertisers whereby an internet advertiser would purchase advertising from Webmillion, and in exchange Webmillion would purchase a similar dollar amount of advertising from the internet advertiser. Typically, the dollar amounts assigned to the advertising bought and sold pursuant to these transactions were inflated, and did not represent the fair value of the advertising.
- b. In connection with each of these barter transactions, co-conspirator BOHAN, defendants ROAH and BICKERTON, and other persons caused L90 and the internet advertiser that was a party to the barter transaction to engage in a "check swap," that is, an exchange of checks or wire transfers for similar dollar amounts that corresponded to the purported value of the advertising exchanged.
- c. Frequently, co-conspirator BOHAN, defendants ROAH and BICKERTON, and other persons caused a third-party intermediary to be inserted into the check swap, the purpose of which was to disguise the true nature of the transaction in order to make it appear as though the buyer of advertising from

Webmillion and the seller of advertising to Webmillion were different entities, when in fact they were the same.

- d. The amount paid by L90 less the amount received by L90 pursuant to these barter and check swap agreements netted, in essence, to zero. According to GAAP, the amounts received through these barter and check swap agreements could not be recognized as revenue and, to the extent these amounts were included in L90's financial statements, they had to be disclosed as having been derived from barter transactions.
- e. It was part of the conspiracy that co-conspirator BOHAN, defendants ROAH and BICKERTON, and other persons regularly met and spoke in person and by telephone, and corresponded by email during the relevant time period to discuss, among other things, the status of revenue for the quarter, and to compare L90's likely quarterly revenues with Wall Street analysts' projected revenues and other targets. If it appeared that L90 would fall short of these projections, BOHAN, ROAH, and other persons would cause Webmillion to enter into barter agreements with internet advertisers, and cause L90 and those internet advertisers to enter into corresponding "check swaps" in a total amount sufficient to cover any shortfall.
- f. Co-conspirator BOHAN, defendant BICKERTON, and other persons would then cause L90 fraudulently to recognize revenue from these advertising barter transactions in the amount necessary to make it appear that the quarterly targets had been met.
- g. In addition to entering into the transactions described above, and fraudulently recognizing revenue from such

transactions in amounts necessary to meet targeted goals, coconspirator BOHAN, defendant BICKERTON, and other persons would use the following means to achieve and attempt to achieve the goals of the scheme:

- (i) Concealing the true nature of the revenue-generating barter transactions from Arthur Andersen;
- (ii) Causing false statements and/or material omissions to be made to Arthur Andersen regarding the nature and extent of the barter transactions;
- (iii) Causing materially false and misleading financial statements to be made on Forms 10-Q and 10-K with the SEC; and
- (iv) Causing materially false and misleading public statements about L90's financial performance to be made to Wall Street analysts and in press releases.
- h. The fraudulent recognition of revenue from the transactions described above, and the fraudulent reporting that L90 had met or exceeded projected quarterly and annual revenue results when, in truth, L90's financial results were materially overstated and L90 had not met projected revenue results, had a material impact on the share price of L90.
- 18. On or about February 4, 2002, L90 announced that the Securities and Exchange Commission had subpoenaed financial records from L90, and that L90's Board of Directors had authorized the Audit Committee to conduct its own investigation into L90's accounting practices. L90 stock had opened on February 4, 2002 at \$2.05 per share, and closed that day at \$1.40 per share. At the time the announcement was made on February 4,

2002, L90 was scheduled to be sold to eUniverse, Inc.

("eUniverse") in a cash transaction valued at between \$2.00 and

\$2.20 per share. Following and as a result of the announcement

of the SEC subpoena and internal investigation, the sale to

5 eUniverse was never consummated, and L90's stock price continued

to decline below \$1 per share.

IV. OVERT ACTS

19. In furtherance of the conspiracy and in order to accomplish its objects, co-conspirator BOHAN, defendants ROAH and BICKERTON, and other persons committed and caused to be committed the following overt acts, among others, within the Central District of California and elsewhere:

OVERT ACT NO. 1: On or about November 17, 2000, co-conspirator BOHAN sent an email to defendant ROAH in which BOHAN expressed concern that ROAH had not generated a sufficient volume of Webmillion barter deals for L90 to meet its projected revenue target for the fourth quarter 2000.

OVERT ACT NO. 2: On or about December 4, 2000, defendant ROAH sent an email to co-conspirator BOHAN, defendant BICKERTON, and another person, which attached a spreadsheet that listed more than \$2 million in revenue available to be recognized from "barter" advertising deals that had been scheduled to run on Webmillion during the fourth guarter of 2000.

OVERT ACT NO. 3: In or about December 2000, co-conspirator BOHAN, defendant BICKERTON, and other persons caused L90 improperly to recognize in the fourth quarter of 2000 over \$735,000 in revenue from advertising barter transactions, in violation of GAAP.

OVERT ACT NO. 4: On or about February 9, 2001, co-conspirator BOHAN, defendant BICKERTON, and other persons signed a "management representation letter" to Arthur Andersen in connection with its audit of L90's fiscal year 2000 financial statements. The letter included the following materially false representations:

- (i) "The financial statements referred to above [for the year ended December 31, 2000] are fairly presented in conformity with accounting principles generally accepted in the United States."
- (ii) "There are no material transactions that have not been properly recorded in the accounting records underlying the financial statements."
- (iii) "There has been no . . . [f] raud involving management or employees who have significant roles in internal control."

 The foregoing statements were materially false and misleading because BOHAN, BICKERTON, and other persons included and caused to be included improperly-recorded revenue in the financial statements for the year ended December 31, 2000; failed to disclose to Arthur Andersen and others that the revenue L90 was recording from advertising barter transactions was derived from advertising barter transactions; and failed to disclose that management was engaged in and directing others to engage in fraudulent accounting practices.

OVERT ACT NO. 5: On or about February 15, 2001, coconspirator BOHAN, defendant BICKERTON, and other persons caused L90 to issue a press release announcing financial results for the fourth quarter 2000. The announcement was materially false in that, among other things, it reported that revenues for the quarter were \$18.3 million. In fact, revenues were materially overstated by in excess of \$735,000.

OVERT ACT NO. 6: On or about March 30, 2001, co-conspirator BOHAN, defendant BICKERTON, and other persons caused L90 to file a report with the SEC on Form 10-K, reporting its financial results for the year 2000 and for the fourth quarter 2000. The reported results were materially false and misleading in that they included improperly recorded revenue, failed to disclose that more than \$735,000 of the reported revenue for the fourth quarter 2000 resulted from barter transactions, and failed to disclose that management was engaged in and directing others to engage in fraudulent accounting practices.

OVERT ACT NO. 7: On or about March 8, 2001, defendant ROAH sent an email to another L90 employee in which ROAH arranged for an exchange of \$500,000 checks between L90 and another internet advertiser that had entered into an advertising barter agreement with Webmillion.

OVERT ACT NO. 8: On or about March 28, 2001, defendant BICKERTON sent an email to co-conspirator BOHAN, defendant ROAH, and other persons in which she arranged for the flow of approximately \$1.6 million cash through a third-party intermediary to internet advertisers that had entered into advertising barter agreements with Webmillion.

OVERT ACT NO. 9: In or about March 2001, co-conspirator BOHAN, defendant BICKERTON, and other persons caused L90 improperly to recognize in the first quarter of 2001 over \$2.1 million in revenue from advertising barter transactions, in violation of GAAP.

OVERT ACT NO. 10: On or about April 26, 2001, co-conspirator BOHAN, defendant BICKERTON, and other persons caused

L90 to issue a press release announcing financial results for the first quarter 2001. The announcement was materially false in that, among other things, it reported that revenues for the quarter were \$10.6 million and were "in line with analyst expectations." In fact, revenues were materially overstated by in excess of \$2.1 million.

OVERT ACT NO. 11: On or about May 10, 2001, co-conspirator BOHAN, defendant BICKERTON, and other persons caused L90 to file a report with the SEC on Form 10-Q, reporting its financial results for the first quarter 2001. The reported results were materially false and misleading in that they included improperly recorded revenue, failed to disclose that more than \$2.1 million of the reported revenue for the first quarter 2001 resulted from barter transactions, and failed to disclose that management was engaged in and directing others to engage in fraudulent accounting practices.

OVERT ACT NO. 12: On or about January 3, 2002, coconspirator BOHAN and other persons caused L90 to file a report
with the SEC on Form 8-K, which announced that L90 and eUniverse
had agreed to merge; attached a copy of a press release
announcing that L90 stockholders would receive between \$2 and
\$2.20 per share in connection with the merger; and attached a
copy of the merger agreement between L90 and eUniverse. The
merger agreement attached to the Form 8-K, which had been signed
by BOHAN on or about January 2, 2002, contained the following
materially false and misleading representations and warranties:

(a) all of L90's reports that previously had been filed with the
SEC were free from any materially misleading statement or

omission; (b) all of L90's financial statements contained in its previous SEC filings had been prepared in accordance with GAAP and had fairly presented the true financial condition of L90; and (c) L90 had complied with all laws applicable to the conduct of its business.

OVERT ACT NO. 13: On or about January 31, 2002, during a telephone conference call with auditors from Arthur Andersen in which the auditors asked about the extent to which L90 had entered into or booked revenue from barter transactions, defendant BICKERTON and other persons concealed from the Arthur Andersen auditors the barter transactions and L90's improper revenue recognition from such barter transactions described above.

OVERT ACT NO. 14: On or about February 1, 2002, following the receipt of SEC subpoenas seeking information regarding L90's accounting practices, defendant BICKERTON told co-conspirator BOHAN that she would resign from L90 and that, if asked, she would falsely state that she alone was responsible for any accounting fraud at L90.

OVERT ACT NO. 15: On or about February 1, 2002, co-conspirator BOHAN wrote a memorandum to lawyers for L90 in which BOHAN stated that defendant BICKERTON had told him upon her resignation that she alone was responsible for any L90 accounting irregularities. This statement was false and misleading because BICKERTON had not acted on her own. Rather, as BOHAN then knew, BOHAN, ROAH, and other persons also were involved in the fraudulent recognition of revenue at L90.

COUNT TWO

[15 U.S.C. §§ 78j(b), 78ff; 17 C.F.R. § 240.10b-5; and 18 U.S.C. § 2]

[Defendant BOHAN]

- 20. The United States Attorney repeats and realleges paragraphs 1 through 15, and 17 through 19, of this information as if fully set forth herein.
- 21. Beginning in or about July 2000 and continuing through in or about February 2002, in the Central District of California and elsewhere, defendant BOHAN and other persons knowingly and willfully and with the intent to defraud, directly and indirectly, in connection with the purchase and sale of L90 stock, (1) employed a scheme to defraud, (2) made untrue statements of material fact and omitted to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading, and (3) engaged in acts, practices, and courses of business that operated as a fraud and deceit, as alleged in paragraphs 12 through 15 and 17 through 19 of this information.
- 22. On or about January 3, 2002, in furtherance of the fraudulent scheme described above, defendant BOHAN and other persons used the means and instrumentalities of interstate commerce in connection with the purchase and sale of L90 stock, as follows: Defendant BOHAN and other persons caused L90 to file, by use of interstate electronic wires, a report with the SEC on Form 8-K, which announced that L90 and eUniverse had agreed to merge; attached a copy of a press release announcing that L90 stockholders would receive between \$2 and \$2.20 per

share in connection with the merger; and attached a copy of the merger agreement between L90 and eUniverse. The merger agreement attached to the Form 8-K, which had been signed by defendant BOHAN on or about January 2, 2002, contained the following materially false and misleading representations and warranties:

(a) all of L90's reports that previously had been filed with the SEC were free from any materially misleading statement or omission; (b) all of L90's financial statements contained in its previous SEC filings had been prepared in accordance with GAAP and had fairly presented the true financial condition of L90; and (c) L90 had complied with all laws applicable to the conduct of its business.

COUNT THREE

2 [18 U.S.C. § 371]

[Defendant ROAH]

I. INTRODUCTION

2.1

Background

- 23. At all times relevant to this information:
- a. Homestore.com, Inc. ("Homestore") was a Delaware corporation headquartered and with its main operations in Westlake Village, California. Homestore was the largest Internet-based provider of residential real estate listings and related content.
- b. Homestore was a publicly traded company.

 Homestore's stock was traded on the Nasdaq. Homestore had shareholders located throughout the United States, including in the Central District of California.
- c. Homestore's outside auditors were $\label{eq:pricewater} {\tt PricewaterhouseCoopers} \ (\mbox{``PwC''}) \, .$
- d. NTB Media was a sole proprietorship owned by defendant ROAH.

The Scheme to Defraud

24. Beginning in or about March 2001, and continuing until December 2001, within the Central District of California and elsewhere, high-ranking corporate officers of Homestore, together with defendant ROAH and other persons known and unknown, knowingly and with intent to defraud, devised, attempted to devise, and participated in a scheme to defraud investors and potential investors in Homestore stock, and to obtain money or property from investors in Homestore stock by means of material

false and fraudulent pretenses, representations, and promises, and the concealment of material facts.

25. Among the goals of the scheme was to ensure that Homestore consistently reported that it had met or exceeded projected quarterly and annual revenue results, when in truth, Homestore's financial results were materially overstated.

II. THE OBJECTS OF THE CONSPIRACY

- 26. From in or about March 2001, and continuing through in or about December 2001, within the Central District of California and elsewhere, high-ranking corporate officers at Homestore, together with defendant ROAH and other persons, knowingly and unlawfully combined, conspired, and agreed to commit the following offenses against the United States:
- (a) to employ a device, scheme and artifice to defraud in connection with the purchase and sale of Homestore securities, using the means and instrumentalities of interstate commerce, in violation of Title 15, United States Code, Sections 78j(b) and 78ff, and Title 17, Code of Federal Regulations, Section 240.10b-5;
- (b) to make untrue, false, and misleading statements of material fact in reports and documents required to be filed under the Securities Exchange Act of 1934 and the rules and regulations thereunder, in violation of Title 15, United States Code, Sections 78m(a) and 78ff, and Title 17, Code of Federal Regulations, Sections 240.12b-20, 240.13a-1, and 240.13a-13; and
- (c) to knowingly make and cause to be made materially false and misleading statements to PwC in connection with its review of Homestore's financial statements and the preparation of

the quarterly reports required to be filed with the SEC, in violation of 15 U.S.C. § 78ff, and Title 17, Code of Federal Regulations, Section 240.13b2-2.

III. THE MANNER AND MEANS OF THE CONSPIRACY

- 27. In order to achieve and to attempt to achieve the goals of the scheme, high-ranking corporate officers at Homestore and other persons caused Homestore to engage in a series of "round-trip" transactions, whereby Homestore entered into agreements with various intermediaries to facilitate the circular flow of money from Homestore to the various intermediaries and then back to Homestore. These "round-trip" transactions and the accompanying circular flow of money enabled Homestore to recognize its own cash as revenue in violation of GAAP. These illegal arrangements allowed Homestore fraudulently to inflate its revenue by essentially buying that revenue in violation of GAAP.
- 28. Among the fraudulent round-trip transactions engaged in by Homestore was a series of related agreements executed in the third quarter 2001 (with "quarter" as used herein referring both to the calendar year and to Homestore's fiscal year, which were the same) involving Homestore, L90, defendant ROAH's business NTB Media, and other entities and persons, whereby Homestore agreed to purchase advertising on other websites and, in exchange, L90 agreed to purchase advertising from Homestore. Pursuant to these agreements:
- a. Homestore paid \$7,042,000 in advertising fees to two other firms;

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- b. Those two firms kept a portion of Homestore's payments for themselves and paid the rest to other firms, including a \$507,000 payment to defendant ROAH's NTB Media;
- c. One of the firms, which received a \$6,275,000 indirect payment from Homestore, paid a \$5,900,000 advertising fee to L90;
- d. L90 paid a \$5,650,000 advertising fee to Homestore; and
- e. Homestore fraudulently recognized the \$5,650,000 advertising fee from L90 as revenue in the third quarter 2001.
- 29. On or about December 21, 2001, Homestore announced that the Audit Committee of the Board of Directors was conducting an inquiry into certain of Homestore's accounting practices and that Homestore would restate certain of its financial statements. The Nasdaq suspended trading in Homestore's stock on December 21, 2001 at \$3.60 per share. Homestore's stock resumed trading on January 7, 2002, and closed that day at \$2.46.

IV. OVERT ACTS

30. In furtherance of the conspiracy and in order to accomplish its objects, defendant ROAH, high-ranking corporate officers at Homestore, and other persons, committed and caused to be committed the following overt acts, among others, within the Central District of California and elsewhere:

OVERT ACT NO. 1: In or about July 2001, defendant ROAH met with representatives from Homestore at a restaurant in Westlake Village, California, and discussed the structure of the round-trip agreements described in paragraph 28 above;

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OVERT ACT NO. 2: On or about November 1, 2001, defendant ROAH sent an email to another person to which he attached a spreadsheet outlining the steps necessary to accomplish the circular flow of cash set forth in the round-trip agreements described above.

OVERT ACT NO. 3: On or about November 1, 2001, high-ranking corporate officers at Homestore and other persons caused Homestore to issue a press release announcing the results for its fiscal 2001 third quarter ended September 30, 2001. The announcement was materially false in that, among other things, it reported that revenues for the quarter were \$116.1 million as compared to \$86.9 million from the prior year, representing an increase of 34%. In fact, revenues were materially overstated by approximately \$8.965 million, \$5.650 million of which was the fraudulent advertising fee L90 had promised to pay Homestore as described above.

OVERT ACT NO. 4: On or about November 13, 2001, high-ranking corporate officers at Homestore and other persons, on a telephone conference call with defendant ROAH, asked defendant ROAH to sign a letter to PwC falsely confirming that there were "no other verbal or written side arrangements relating to" the \$5.650 million advertising fee L90 had promised to pay Homestore (the "PwC confirmation letter"). In fact, there were several "side arrangements relating to" the \$5.650 million advertising fee from L90, as described in paragraph 28 above.

OVERT ACT NO. 5: On or about November 13, 2001, defendant ROAH told high-ranking corporate officers at Homestore and other persons that he wanted a \$100,000 payment in exchange for signing

the PwC confirmation letter.

OVERT ACT NO. 6: On or about November 13, 2001, defendant ROAH signed the PwC confirmation letter knowing it to be false.

OVERT ACT NO. 7: On or about November 14, 2001, highranking corporate officers at Homestore and other persons caused Homestore to file a report with the SEC on Form 10-Q, reporting its financial results for the fiscal 2001 third quarter ended September 30, 2001. The reported results were materially false in that they included improperly recorded advertising revenue, including the \$5.650 million from L90 described above, and failed to disclose that management was engaged in and directing others to engage in fraudulent accounting practices.

OVERT ACT NO. 8: On or about November 19, 2001, defendant ROAH and other persons caused L90 to transmit a \$5.65 million wire transfer to Homestore in accordance with the round-trip agreements described in paragraph 28 above.

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DEBRA W. YANG United States Attorney

JACQUELINE CHOOLJIAN Assistant United States Attorney Chief, Criminal Division

GREGORY J. WEINGART Assistant United States Attorney Chief, Major Frauds Section